



WJLA-TV WASHINGTON, DC

WJLA
1100 Wilson Blvd, 6th Floor
Arlington, VA 22209

Smart Media Group-Alexandria
1427 Leslie Ave
Ste 100
Alexandria, VA 22301

Contract # 4851529

Schedule Dates 06/01/21-06/07/21
Advertiser Glenn Youngkin for VA Governor-R (140580)
Agency Smart Media Group-Alexandria (6613)
Product POLITICAL CANDIDATE (ns) (1186)
Brand 601607- Youngkin for VA Gov 6.1-6.7 (1564428)
Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)
Sales Office WJLA/GJLA/EJLA
Buyer Name Berg, Fran
Phone/Fax /
CPE 601607
Account Types Local/Political Candidate Agency BRD
Billing Type Weekly/Irregular
Comments

Date Entered 05/24/21
Last Modified 05/25/21
Entered By Mark Afshar
CO-OP No
External #
Demo
Order Type 3 Wide Life
Package Deal
Commission % 15.00
Commission \$13,998.75
Net Total \$79,326.25
Sales Tax

Washington (WJLA)

By Broadcast Month	Spots	Rate
Jun. 2021	95	\$93,325.00
Grand Total:	95	\$93,325.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	06/01/21-06/03/21	3	:30	12:37A- ABC-Nightline			1		1				2	\$100.00	\$200.00	Washington (WJLA)		5/24/21
2.0	Normal Line / SPOT	06/07/21-06/07/21	3	:30	12:37A- ABC-Nightline		1							1	\$100.00	\$100.00	Washington (WJLA)		5/24/21
3.0	Normal Line / SPOT	06/07/21-06/07/21	2	:30	10A- Rachael Ray		1							1	\$225.00	\$225.00	Washington (WJLA)		5/24/21
4.0	Normal Line / SPOT	06/01/21-06/04/21	2	:30	10A- Rachael Ray			1	1	1	1			4	\$225.00	\$900.00	Washington (WJLA)		5/24/21
5.0	Normal Line / SPOT	06/02/21-06/03/21	2	:30	2P- ABC-General Hospital				1	1				2	\$300.00	\$600.00	Washington (WJLA)		5/24/21
6.0	Normal Line / SPOT	06/07/21-06/07/21	2	:30	2P- ABC-General Hospital		1							1	\$300.00	\$300.00	Washington (WJLA)		5/24/21
7.0	Normal Line / SPOT	06/07/21-06/07/21	3	:30	11:35P- ABC-Jimmy Kimmel		2							2	\$300.00	\$600.00	Washington (WJLA)		5/24/21
8.0	Normal Line / SPOT	06/01/21-06/04/21	3	:30	11:35P- ABC-Jimmy Kimmel			2	2	2	2			8	\$300.00	\$2,400.00	Washington (WJLA)		5/24/21
9.0	Normal Line / SPOT	06/01/21-06/04/21	3	:30	9A- Live with Kelly			1	1	1	1			4	\$325.00	\$1,300.00	Washington (WJLA)		5/24/21
10.0	Normal Line / SPOT	06/07/21-06/07/21	3	:30	9A- Live with Kelly		1							1	\$325.00	\$325.00	Washington (WJLA)		5/24/21
11.0	Normal Line / SPOT	06/05/21-06/06/21	3	:30	6P- 7P (EST)							1	1	2	\$350.00	\$700.00	Washington (WJLA)		5/24/21
12.0	Revised Line / SPOT	06/02/21-06/04/21	3	:30	10:58:25A- ABC-The View				1		1						Washington (WJLA)		5/24/21
12.1	Normal Line / SPOT	06/02/21-06/04/21	2	:30	10:58:25A- ABC-The View				1	1	1			3	\$400.00	\$1,200.00	Washington (WJLA)		5/25/21

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
-----------------------------	-------	-------------------	-------	-----------

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WJLA-TV WASHINGTON, DC

WJLA
1100 Wilson Blvd, 6th Floor
Arlington, VA 22209

Smart Media Group-Alexandria
1427 Leslie Ave
Ste 100
Alexandria, VA 22301

Contract # 4851529

Schedule Dates 06/01/21-06/07/21
Advertiser Glenn Youngkin for VA Governor-R (140580)
Agency Smart Media Group-Alexandria (6613)
Product POLITICAL CANDIDATE (ns) (1186)
Brand 601607- Youngkin for VA Gov 6.1-6.7 (1564428)
Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)
Sales Office WJLA/GJLA/EJLA
Buyer Name Berg,Fran
Phone/Fax /
CPE 601607
Account Types Local/Political Candidate Agency BRD
Billing Type Weekly/Irregular
Comments

Date Entered 05/24/21
Last Modified 05/25/21
Entered By Mark Afshar
CO-OP No
External #
Demo
Order Type 3 Wide Life
Package Deal
Commission % 15.00
Commission \$13,998.75
Net Total \$79,326.25
Sales Tax

Washington (WJLA)

By Broadcast Month	Spots	Rate
Jun. 2021	95	\$93,325.00
Grand Total:	95	\$93,325.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
13.0	Normal Line / SPOT	06/01/21-06/04/21	2	:30	11:00:26P- News-7News ON YOUR SIDE at 11PM			1	1	1	1			4	\$525.00	\$2,100.00	Washington (WJLA)		5/24/21
14.0	Normal Line / SPOT	06/07/21-06/07/21	2	:30	11:00:26P- News-7News ON YOUR SIDE at 11PM		1							1	\$525.00	\$525.00	Washington (WJLA)		5/24/21
15.0	Normal Line / SPOT	06/06/21-06/06/21	1	:30	7:58:40A- ABC-Good Morning America Sunday								1	1	\$550.00	\$550.00	Washington (WJLA)		5/24/21
16.0	Normal Line / SPOT	06/01/21-06/04/21	1	:30	4:59:30P- News-7News ON YOUR SIDE at 5PM			3	3	3	3			12	\$650.00	\$7,800.00	Washington (WJLA)		5/24/21
17.0	Normal Line / SPOT	06/07/21-06/07/21	1	:30	4:59:30P- News-7News ON YOUR SIDE at 5PM		3							3	\$650.00	\$1,950.00	Washington (WJLA)		5/24/21
18.0	Normal Line / SPOT	06/07/21-06/07/21	1	:30	5:59:26P- News-7News ON YOUR SIDE at 6PM		2							2	\$1,200.00	\$2,400.00	Washington (WJLA)		5/24/21
19.0	Normal Line / SPOT	06/01/21-06/04/21	1	:30	5:59:26P- News-7News ON YOUR SIDE at 6PM			2	2	2	2			8	\$1,200.00	\$9,600.00	Washington (WJLA)		5/24/21
20.0	Normal Line / SPOT	06/01/21-06/04/21	3	:30	6:58:46P- Wheel Of Fortune			1	1	1	1			4	\$1,200.00	\$4,800.00	Washington (WJLA)		5/24/21
21.0	Normal Line / SPOT	06/07/21-06/07/21	3	:30	6:58:46P- Wheel Of Fortune		1							1	\$1,200.00	\$1,200.00	Washington (WJLA)		5/24/21
22.0	Normal Line / SPOT	06/04/21-06/04/21	3	:30	9P- ABC-20/20 (Friday)						1			1	\$1,300.00	\$1,300.00	Washington (WJLA)		5/24/21

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
-----------------------------	-------	-------------------	-------	-----------

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WJLA-TV WASHINGTON, DC

WJLA
1100 Wilson Blvd, 6th Floor
Arlington, VA 22209

Smart Media Group-Alexandria
1427 Leslie Ave
Ste 100
Alexandria, VA 22301

Contract # 4851529

Schedule Dates 06/01/21-06/07/21
Advertiser Glenn Youngkin for VA Governor-R (140580)
Agency Smart Media Group-Alexandria (6613)
Product POLITICAL CANDIDATE (ns) (1186)
Brand 601607- Youngkin for VA Gov 6.1-6.7 (1564428)
Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)
Sales Office WJLA/GJLA/EJLA
Buyer Name Berg,Fran
Phone/Fax /
CPE 601607
Account Types Local/Political Candidate Agency BRD
Billing Type Weekly/Irregular
Comments

Date Entered 05/24/21
Last Modified 05/25/21
Entered By Mark Afshar
CO-OP No
External #
Demo
Order Type 3 Wide Life
Package Deal
Commission % 15.00
Commission \$13,998.75
Net Total \$79,326.25
Sales Tax

Washington (WJLA)

By Broadcast Month	Spots	Rate
Jun. 2021	95	\$93,325.00
Grand Total:	95	\$93,325.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
23.0	Normal Line / SPOT	06/07/21-06/07/21	3	:30	10P- ABC-The Good Doctor (Monday)		1							1	\$1,500.00	\$1,500.00	Washington (WJLA)		5/24/21
24.0	Normal Line / SPOT	06/06/21-06/06/21	3	:30	6:58P- ABC-Americas Funniest Home Videos (Sunday)								1	1	\$1,500.00	\$1,500.00	Washington (WJLA)		5/24/21
25.0	Normal Line / SPOT	06/01/21-06/04/21	2	:30	7:29:26P- Jeopardy			2	2	1	2			7	\$2,600.00	\$18,200.00	Washington (WJLA)		5/24/21
26.0	Normal Line / SPOT	06/07/21-06/07/21	2	:30	7:29:26P- Jeopardy		2							2	\$2,600.00	\$5,200.00	Washington (WJLA)		5/24/21
27.0	Normal Line / SPOT	06/02/21-06/02/21	3	:30	7:57:56P- ABC-Press Your Luck (Wednesday)				1					1	\$2,000.00	\$2,000.00	Washington (WJLA)		5/24/21
28.0	Normal Line / SPOT	06/02/21-06/02/21	3	:30	10P- ABC-A Million Little Things (Wednesday)				1					1	\$2,000.00	\$2,000.00	Washington (WJLA)		5/24/21
29.0	Normal Line / SPOT	06/03/21-06/03/21	3	:30	7:57:56P- ABC-Station 19 (Thursday)					1				1	\$2,500.00	\$2,500.00	Washington (WJLA)		5/24/21
30.0	Normal Line / SPOT	06/03/21-06/03/21	3	:30	9P- ABC-Greys Anatomy (Thursday)					2				2	\$4,000.00	\$8,000.00	Washington (WJLA)		5/24/21
31.0	Normal Line / SPOT	06/01/21-06/04/21	1	:30	11:59:56A- News-7News ON YOUR SIDE at Noon			2	1	1	1			5	\$550.00	\$2,750.00	Washington (WJLA)		5/25/21

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WJLA-TV WASHINGTON, DC

WJLA
1100 Wilson Blvd, 6th Floor
Arlington, VA 22209

Smart Media Group-Alexandria
1427 Leslie Ave
Ste 100
Alexandria, VA 22301

Contract # 4851529

Schedule Dates 06/01/21-06/07/21
Advertiser Glenn Youngkin for VA Governor-R (140580)
Agency Smart Media Group-Alexandria (6613)
Product POLITICAL CANDIDATE (ns) (1186)
Brand 601607- Youngkin for VA Gov 6.1-6.7 (1564428)
Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)
Sales Office WJLA/GJLA/EJLA
Buyer Name Berg,Fran
Phone/Fax /
CPE 601607
Account Types Local/Political Candidate Agency BRD
Billing Type Weekly/Irregular
Comments

Date Entered 05/24/21
Last Modified 05/25/21
Entered By Mark Afshar
CO-OP No
External #
Demo
Order Type 3 Wide Life
Package Deal
Commission % 15.00
Commission \$13,998.75
Net Total \$79,326.25
Sales Tax

Washington (WJLA)

By Broadcast Month	Spots	Rate
Jun. 2021	95	\$93,325.00
Grand Total:	95	\$93,325.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
32.0	Normal Line / SPOT	06/07/21-06/07/21	1	:30	11:59:56A- News-7News ON YOUR SIDE at Noon		2							2	\$550.00	\$1,100.00	Washington (WJLA)		5/25/21
33.0	Normal Line / SPOT	06/03/21-06/03/21	3	:30	7:57:56P- ABC-Station 19 (Thursday)					1				1	\$2,500.00	\$2,500.00	Washington (WJLA)		5/25/21
34.0	Normal Line / SPOT	06/01/21-06/01/21	3	:30	7:57:56P- Sports-ABC Mike Tyson The Knockout (Tuesday)			2						2	\$1,500.00	\$3,000.00	Washington (WJLA)		5/25/21
35.0	Normal Line / SPOT	06/01/21-06/01/21	3	:30	10P- ABC-To Tell the Truth (Tuesday)			1						1	\$2,000.00	\$2,000.00	Washington (WJLA)		5/25/21

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.